

GREEK DAILY BRIEF

Wednesday Apr. 14, 2010

Statistics

Athens Stock Exchange

			Shares	
MCap(€bn)	77.4	▲	46	
Turnover (€mn / mn shares)	150.4 / 30.4	—	119	
Blocks (€mn / mn shares)	8.5 / 2.	▼	131	
Indices	13.04.10	(%) 1day	(%) 30day	(%) Ytd
ASE General	2,015.56	-2.21	-4.73	-8.22
FTSE 20	995.39	-2.85	-5.99	-11.55
FTSE 40	2,289.89	-1.77	-7.19	-12.40
FTSE 80	361.94	-1.55	-4.21	-15.37
FTSE International	2,633.76	-2.71	-6.10	-11.60
Banks	2,151.09	-4.20	-9.34	-19.18
Telecoms	2,422.26	-1.57	-8.33	-14.48
Travel & Leisure	3,014.12	1.17	4.39	7.52
Construction	3,055.00	-2.93	-2.62	-10.21
ETF Alpha FTSE 20 Idx	10.04	-2.52	-6.52	-53.86
DAX 30	6,230.83	-0.32	4.81	4.59
CAC 40	4,031.99	-0.46	2.66	2.43
FTSE 100	5,761.66	-0.28	2.42	6.44
Dow Jones	11,019.42	0.12	3.72	5.67
Nasdaq	2,465.99	0.33	4.15	8.67
S&P 500	1,197.30	0.07	4.11	7.37
Nikkei 225	11,204.90	0.39	4.22	6.24
Hong Kong (HSI)	22,089.83	-0.06	4.15	0.99
Russia (RTS)	1,650.15	0.38	7.52	14.23
Turkey (ISE 100)	58,075.39	0.00	11.19	9.94
Romania (Bucharest)	5,992.23	-1.01	6.73	27.75
Bulgaria (Sofia)	425.49	-0.01	1.45	-0.42
Cyprus	1,495.99	0.00	-3.61	-6.34
Commodities				
Brent ICE (\$/bbl)	84.91	0.22	6.19	6.08
WTI NYM (\$/bbl)	84.36	0.37	3.46	4.01
Gold CMX (\$/troy oab.)	1,157.00	0.31	4.90	5.30
Aluminum LME (\$/mt)	2,436.00	2406.00	7.76	9.24
Copper LME (\$/mt)	7,900.00	2226.00	6.11	7.12
Carbon Fut. (€/mt)	14.08	0.14	6.34	5.71
Currencies				
EUR/USD	1.3637	0.32	0.49	5.62
USD/JPY	93.42	0.32	-2.92	-1.13
EUR/GBP	0.885	0.40	3.04	0.76
Rates	Price	Yield(%)		
Euribor 3m (%)	-	0.64		
10Yr Bond (GR)	93.39	6.97		
10Yr Bund (GE)	105.19	3.06		
10Yr Bond (US)	95.30	3.74		

ASE Ind. Fut.	13.04.10	(%) day	Prem/Disc	Volume	Open Interest	Days to Expiry
FT20 June	980.43	-3.61	-1.50 / -15	11,087	25,053	65

Greek Banks	13.04.10	(%) 1 day	(%) 1 month	(%) Ytd
National Bank	13.80	-4.8	-13.8	-23.8
EFG Eurobank	6.60	-2.9	-1.0	-16.2
Alpha Bank	6.57	-5.3	-11.9	-19.9
Piraeus Bank	6.13	-5.0	-7.0	-24.2
Bank of Cyprus	4.75	-2.3	-3.1	-3.7
Marfin Popular Bank	2.00	-3.8	-6.1	-12.7
ATEbank	1.52	-3.2	-12.1	-21.6
Emporiki Bank	3.94	-1.3	-4.4	-10.0
Hellenic PostBank	3.72	-2.6	-6.5	-15.8
Bank of Greece	46.68	-1.0	5.7	0.5
Egnaia Bank	1.46	0.0	-6.4	-17.5
Geniki Bank	0.61	-3.2	-10.3	-21.8
Bank of Attica	1.33	-2.9	-2.9	-21.8
Aspis bank	0.60	-3.2	-13.0	-22.9
Proton Bank	1.35	-1.5	-2.2	-32.5

FTASE 20		(%) 1 day	(%) 1 month	(%) Ytd
National Bank	13.80	-4.8	-13.8	-23.8
OTE	8.80	-1.6	-8.3	-14.5
Coca Cola HBC	20.09	-1.0	3.3	25.6
EFG Eurobank	6.60	-2.9	-1.0	-16.2
Alpha Bank	6.57	-5.3	-11.9	-19.9
OPAP	17.15	1.6	6.2	11.8
Piraeus Bank	6.13	-5.0	-7.0	-24.2
PPC	13.17	-2.1	5.4	1.3
Bank of Cyprus	4.75	-2.3	-3.1	-3.7
Marfin Pop. Bank	2.00	-3.8	-6.1	-12.7
MIG	1.62	-4.1	-13.4	-18.6
ATEbank	1.52	-3.2	-12.1	-21.6
Hellenic Petroleum	8.31	-0.4	-4.4	6.4
Titan Cement	19.60	-4.7	-0.5	-3.5
Intralot	3.40	-1.7	-5.6	-17.1
Hellenic Technodomiki	4.15	1.2	-9.2	-19.4
Hellenic PostBank	3.72	-2.6	-6.5	-15.8
Motor Oil	10.15	1.6	-4.9	-4.6
Viohalco	3.91	-5.6	-12.5	-1.5
Mytilineos	5.11	-0.6	4.9	1.8

* ranked by Market Cap.

Note: Commodities, currencies and rates as at 08:30 today

Source: Bloomberg

Market Comment

The Greek market retreated after yesterday's rally, losing more than half of Monday's gains, possibly affected by the quite high interest rate on 6M and 12M bills. Turnover returned again to low levels (€150 mn). The General Index lost 2.21% paced by banks (-4.2%). Smaller capitalizations recorded lower losses. From FTSE Athex 20 constituents only OPAP, Motor Oil and Ellaktor posted gains, while National, Alpha and Piraeus banks, Viohalco and Titan recorded losses higher than 4%.

European markets closed lower yesterday, with energy companies sliding after a retreat in crude price and banking stocks down on profit taking. US markets were initially lukewarm from Alcoa's mixed results, but interest in tech stocks ahead of Intel's earnings report helped the broader market to close positively. After the bell, Intel reporter stronger than expected earnings.

European futures opened higher today. We anticipate a mild open for our domestic market, with positive European momentum likely to somewhat lift sentiment.

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Highlights

Economic News

- The Greek State** auctioned yesterday new series of 6month and 1year T-bills, raising a total of €1.56bn. Interest rates came to 4.55% and 4.85% respectively, while investors' interest was extensive (overall offer of €8.53bn).
- Moody's analysts** on press interviews reiterate the risks for a consistent implementation of Greece's stability & growth program. Further details on the EU support scheme could ease market pressures.

Corporate News

- OTE** The Serbian government will identify within early May its privatization advisor for the sale of 40% in Telekom Srbija (OTE holds 20% stake). The government reportedly anticipates an inflow of more than €1.2bn from the deal.
- PPC** BoD to propose to the upcoming EGM on April 26th, the increase of BoD members from 9 to 11. In other news, Italian energy group Edison CEO expressed his interest for acquiring PPC units in Greece if the government plans to forward such a deal.
- PPC-Metka-Gek Terna** The BoD of PPC is reportedly expected to approve the bidding terms for the lignite fired power plant that PPC wants to have constructed in Ptolemaida. Reportedly, two sides have expressed up to date interest for the €1.3bn project, one involving Metka, Kopelouzos Group and Alstom, and the other Gek Terna with Babcock.
- ATEbank** increased its stake to ATE insurance to 87.21% from 86.98% on April 12th.
- Jumbo** Capital Research increased its stake in the company above the 15% threshold on April 9th.
- DFS** The company's capex program is due to reach €25mn in 2010 (2009: €20.6mn).

Investment Toolkit

Greek corporate Action Calendar

- Earnings Releases
- Splits, Bonus, Private placements, Public Offers, Divs-predivs, AGMs-EGMs, stock-options etc
- Quants Insight,
- Arbitrage, M&As, Share capital increases, IPOs etc

Restricted to ATE Securities SA clientele. Available upon request by the ATE Securities R&A Dpt.
See Important Disclosures and Analyst Certification at the end

Economic News

Corporate News

Published FY 2009 Results

Intralot

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Released **Wed. Mar 31st** bmkf

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	223.0	272.9		-18.3%	-
EBITDA	23.5	30.9		-23.9%	-
EBITDA*	36.9	56.7		-34.9%	-
Net Income	-8.0	-26.9		70.3%	-
Net Income*	16.1	13.8		16.7%	-

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	903.6	1,077.3		-16.1%	-
EBITDA	154.4	192.7		-19.9%	-
EBITDA*	167.9	218.5		-23.2%	-
Net Income	49.8	50.1		-0.6%	-
Net Income*	90.9	73.9		23.0%	-

Source: Published Financial Statements, consensus estimates

EYDAP

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Released **Wed. Mar 31st** bmkf

Eydap

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(%) E
Sales	90.5	103.1	99.8	-12.3%	-9.3%
EBITDA	0.1	13.4	14.2	-99.1%	-99.2%
Net Income	-13.2	8.6	0.3	-	-

Source: Published Financial Statements, ATE Sec estimates

Eydap

FY 09 Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(%) E
Sales	386.2	403.2	395.5	-4.2%	-2.4%
EBITDA	48.3	78.3	62.4	-38.3%	-22.6%
Net Income	5.9	31.2	19.3	-81.2%	-69.6%

Source: Published Financial Statements, ATE Sec estimates

Mytilineos Holdings-Metka

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Released **Tue. Mar 30st** amkt

METKA

Q4 09 Published Results-ATE Sec Estimates

(€mn)	Q4 09A	Q4 09E (ATE Est)	(A-ATE) %
Sales	136.5	136.3	0.1%
EBITDA	24.5	23.2	5.6%
Net Income	15.3	16.8	-8.9%

Source: Published Financial Statements, ATE Sec estimates

FY 09 Published Results ATE Sec Estimates

(€mn)	FY 09A	FY 09E (ATE Est)	(A-ATE) %
Sales	339.4	339.2	0.1%
EBITDA	60.6	59.3	2.2%
Net Income	35.2	36.7	-4.1%

Source: Published Financial Statements, ATE Sec estimates

METKA

Q4 09 Published Results-Bloomberg Consensus

(€mn)	Q4 09A	Q4 08A (Blg Est)	Q4 09E (Blg Est)	(%) A	(A-E) %
Sales	136.5	82.3	147.0	65.9%	-7.1%
EBITDA	24.5	15.5	23.6	58.1%	3.8%
Net Income	15.3	11.1	15.5	37.7%	-1.0%

Source: Published Financial Statements, Bloomberg consensus estimates

FY 09 Published Results-Bloomberg Consensus

(€mn)	FY 09A	FY 08A (Blg Est)	FY 09E (Blg Est)	(%) A	(A-Blg) %
Sales	339.4	381.4	349.9	-11.0%	-3.0%
EBITDA	60.6	67.0	59.7	-9.6%	1.5%
Net Income	35.2	41.4	35.4	-15.0%	-0.4%

Source: Published Financial Statements, Bloomberg consensus estimates

MYTILINEOS HOLDINGS

Q4 09 Published Results-Bloomberg Consensus

(€mn)	Q4 09A	Q4 08A (Blg Est)	Q4 09E (Blg Est)	(%) A	(A-E) %
Sales	176.0	242.1	172.0	-27.3%	2.3%
EBITDA	29.6	38.0	26.9	-22.1%	10.2%
Net Income	-4.6	3.1	5.6	-	-

Source: Published Financial Statements, Bloomberg consensus estimates

FY 09 Published Results-Bloomberg Consensus

(€mn)	FY 09A	FY 08A (Blg Est)	FY 09E (Blg Est)	(%) A	(A-E) %
Sales	662.0	976.0	658.0	-32.2%	0.6%
EBITDA	119.0	117.6	116.3	1.2%	2.4%
Net Income	13.7	18.4	23.9	-25.5%	-42.7%

Source: Published Financial Statements, Bloomberg consensus estimates

Folli-Follie Group-HDFS Group-Elmec

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FOLLI-FOLLIE Group

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08 A	Q4 09E	(%) A	(A-E) %
Sales	260.9	258.9	267.5	0.8%	-2.5%
EBITDA	38.2	39.8	37.4	-3.8%	2.2%
Net Income e	14.2	13.1	12.4	8.8%	14.5%

Source: Published Financial Statements, Bloomberg consensus estimates

Folli-Follie Group Pro Forma revenue by company

(€mn)	2009	2008	Δ%
Folli-Follie stand alone	370.2	324.7	14.0%
HDFS	251.5	268.2	-6.2%
Hellenic Distributions	22.7	24.1	-5.8%
Elmec Sport	267.5	250.7	6.7%
Links of London	95.6	78.1	22.5%
Intra Group sales	15.0	8.4	78.6%
992.5	937.3	5.9%	

Source: FY 2009 financial results FF presentation

HDFS Group

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08 A	Q4 09E	(%) A	(A-E) %
Sales	165.6	161.5	164.0	2.6%	1.0%
EBITDA	17.4	21.3	20.1	-18.0%	-13.3%
Net Income e	-1.6	7.1	7.3	-	-

Source: Published Financial Statements, Bloomberg consensus estimates

FY 09 Published Results

(€mn)	FY 09A	FY 08 A	FY 09E	(%) A	(A-E) %
Sales	992.5	937.3	999.1	5.9%	-0.7%
EBITDA	199.4	191.0	198.6	4.4%	0.4%
Net Income e	98.2	77.0	96.4	27.6%	1.9%

Source: Published Financial Statements, Bloomberg consensus estimates

FY 09 Published Results

(€mn)	FY 09A	FY 08 A	FY 09E	(%) A	(A-E) %
Sales	632.9	617.1	631.3	2.6%	0.3%
EBITDA	95.5	96.9	98.2	-1.5%	-2.7%
Net Income e	35.4	43.1	44.2	-17.9%	-19.9%

Source: Published Financial Statements, Bloomberg consensus estimates

	Sales (€m n)			EBITDA (€m n)			Net Income (€m n)		
COMPANY	FY 09	FY 08	Change	FY 09	FY 08	Change	FY 09	FY 08	Change
HDFS (pro-forma)	251.5	268.2	-6.2%	53.2	53.1	0.2%	30.30	28.20	7.4%

Elmec

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08 A	Q4 09E	(%) A	(A-E) %
Sales	72.1	69.9	72.6	3.2%	-0.7%
EBITDA	3.7	21.3	5.3	-82.4%	-29.2%
Net Income e	-1.4	7.1	-	-	-

Source: Published Financial Statements, Bloomberg consensus estimates

FY 09 Published Results

(€mn)	FY 09A	FY 08 A	FY 09E	(%) A	(A-E) %
Sales	267.5	250.7	268.0	6.7%	-0.2%
EBITDA	19.4	27.8	20.9	-30.3%	-7.4%
Net Income e	5.5	8.7	-	-36.8%	-

Source: Published Financial Statements, Bloomberg consensus estimates

GEK Terna

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Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	203,3	213,3	-	-4,7%	-
EBITDA	25,5	17,9	-	42,3%	-
Net Income e	-8,5	3,3	-	-	-

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	765,0	669,2	-	14,3%	-
EBITDA	91,3	82,7	-	10,4%	-
Net Income e	72,0	22,2	-	223,8%	-

Source: Published Financial Statements, consensus estimates

	2008	2009E	2009A	%Δ ('09/'08)	09 A-E %
Turnover	669,224	778,972	764,973	14.3%	-1.8%
Cost of Sales	-586,424	-681,373	-671,780	14.6%	-1.4%
Gross Profit	82,800	97,599	93,193	12.6%	-4.5%
Other Operating Income	15,638	62,133	60,756	288.5%	-2.2%
Administrative & Distribution Exp.	-38,873	-34,325	-32,551	-16.3%	-5.2%
Other Operating Expenses	-2,102	-2,381	-3,136	49.2%	31.7%
Operating Income	57,463	123,026	118,262	105.8%	-3.9%
EBITDA (Net)	82,700	92,197	91,291	10.4%	-1.0%
Depreciation Expense	22,902	27,302	28,313	23.6%	3.7%
Net Income (loss) from Participations & Securities	-2,324	-3,145	-7,263	212.5%	130.9%
Net Interest Expense	-501	-2,552	-9,669	1829.9%	278.9%
EBT	54,638	117,329	101,330	85.5%	-13.6%
Taxes	-21,082	-16,749	-19,339	-8.3%	15.5%
EAT (before minorities)	33,556	100,580	81,991	144.3%	-18.5%
Minority Rights	11,327	10,300	10,018	-11.6%	-2.7%
EAT after minorities	22,229	90,280	71,973	223.8%	-20.3%

PPC

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Released Tue. Mar 30th bmk

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	1.535,9	1.385,6	-	10,8%	-
EBITDA	302,9	62,8	-	382,3%	-
Net Income	50,6	-173,1	-	-	-

Source: Published Financial Statements, consensus estimates

Q3 2009 VS Q4 2009 Results

(€mn)	Q3 09A	Q4 09A	(%) A
Sales	1.566,1	1.535,9	-1,9%
EBITDA	475,8	302,9	-36,3%
Net Income	230,6	50,6	-78,1%

Source: Published Financial Statements

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	6.030,4	5.801,9	-	3,9%	-
EBITDA	1.677,5	343,6	-	388,2%	-
Net Income	693,3	-305,9	-	-	-

Source: Published Financial Statements, consensus estimates

TT Hellenic Postbank

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Released Tue. Mar 30th amkt

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Interest Income	65,2	85,6	0,0	-23,8%	-
Fees	4,7	7,0	0,0	-33,2%	-
Total Revenue	-8,9	114,3	0,0	-	-
Oper. Costs	74,3	75,7	0,0	-1,8%	-
Provisions	12,9	7,0	0,0	84,2%	-
Net Income	-102,5	2,5	0,0	-	-

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Interest Income	263,3	321,8	0,0	-18,2%	-
Fees	15,9	16,8	0,0	-5,4%	-
Total Revenue	369,0	301,9	0,0	22,2%	-
Oper. Costs	266,2	232,2	0,0	14,6%	-
Provisions	40,6	36,1	0,0	12,6%	-
Net Income	20,6	2,9	0,0	615,1%	-

Source: Published Financial Statements, consensus estimates

ELLAKTOR

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Released Fri. Mar 26th amkt

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	603,6	658,4	0,0	-8,3%	-
EBITDA	86,5	88,4	0,0	-2,2%	-
Net Income	-7,5	25,5	0,0	-	-

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	2.268,6	1.913,0	0,0	18,6%	-
EBITDA	335,3	310,1	0,0	8,1%	-
Net Income	64,9	94,8	0,0	-31,5%	-

Source: Published Financial Statements, consensus estimates

SIDENOR (+ CORINTH PIPEWORKS)

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Released Tue. Mar 23rd amkt

SIDENOR

Income Statement Figures							
In Euro mn	FY 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009	FY 2009	YoY Change
Sales	1.714	284	258	206	190	938	-45,3%
Cost of Sales	-1.470	-250	-249	-182	-164	-846	-42,4%
Gross Profit	244	34	9	24	26	92	-62,3%
Administrative & Sales Expenses	-163	-38	-31	-25	-30	-123	-24,5%
EBITDA	140	9	-10	14	9	22	-84,4%
Depreciation	-58	-15	-15	-15	-15	-59	1,7%
EBIT	82	-6	-25	-1	-6	-37	-145,4%
Net Financial & Investment Expenses	-33	-8	-5	-3	-5	-22	-33,3%
EBT	49	-14	-30	-4	-11	-59	-220,8%
Taxes	-15	1	1	0	-18	-16	4,0%
Minority Interest	-3	2	2	0	0	4	-
EATAM	31	-11	-27	-4	-29	-71	-328,1%

CORINTH PIPEWORKS

Released Mon. Mar 22nd amkt

Margins	FY 2008	Q 1 2009	Q 2 2009	Q 3 2009	Q 4 2009	FY 2009
Gross Profit	18,8 %	22,3 %	27,7 %	32,4 %	40,7 %	27,9 %
EBITDA	8,1 %	8,5 %	12,7 %	20,2 %	28,9 %	14,4 %
EBIT	5,2 %	6,2 %	8,8 %	14,8 %	21,6 %	10,5 %
EBT	4,1 %	5,3 %	9,2 %	15,0 %	18,8 %	9,8 %
EATAM	2,3 %	5,2 %	8,6 %	14,4 %	0,4 %	7,1 %

	Sales (€mn)			EBITDA (€mn)			Net Income (€mn)			Basic EPS (€)		
COMPANY	FY 09	FY 08	Change	FY 09	FY 08	Change	FY 09	FY 08	Change	FY 09	FY 08	Change
Corinth Pipeworks	285,17	385,12	-26,0%	41,09	31,18	31,8%	20,24	8,86	128,5%	0,163	0,071	128,6%

ATE

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Released Tue. Mar 23rd amkt

ATE Bank FY Published Results

(€mn)	FY 09A	FY 08A	(%) A
Net Interest Income	750.3	625.4	20.0%
Net Fee income	76.8	89.4	-14.1%
Total Revenue	1,039.6	806.9	28.8%
Oper. Costs	631.2	600.4	5.1%
Provisions	825.3	204.2	304.2%
Net Income	-405.1	29.8	-

Source: Published Financial Statements, consensus estimates

	Net Interest Income (€mn)			Total Income (€mn)			Pre-provision Oper. Income (€mn)			Net Income (€mn)			Basic EPS (€)
BANK	FY 09	FY 08	Change	FY 09	FY 08	Change	FY 09	FY 08	Change	FY 09	FY 08	Change	Y 09 Y 08 ange
ATE Bank	750.30	625.40	20.0%	1,039.60	806.90	28.8%	408.40	206.50	97.8%	-405.10	29.80	-	-

OPAP

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Released Mon. Mar 22nd amkt

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales Total	1,467.0	1,542.4	1,452.3	-4.9%	1.0%
Stihima	566.1	618.0	565.9	-8.4%	0.0%
Kino	750.2	779.9	734.6	-3.8%	2.1%
EBITDA	273.6	259.9	244.8	5.3%	11.8%
Net Income	92.1	178.9	72.2	-48.5%	27.6%

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales Total	5,440.9	5,519.6	5,426.2	-1.4%	0.3%
Stihima	2,026.3	2,214.2	2,026.2	-8.5%	0.0%
Kino	2,861.7	2,825.1	2,846.1	1.3%	0.5%
EBITDA	966.8	1,056.7	938.0	-8.5%	3.1%
Net Income	593.8	728.5	573.9	-18.5%	3.5%

Source: Published Financial Statements, consensus estimates

National Bank

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Released Thu. Mar 18th amkt

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Interest Income	1,038.0	945.0	1,001.1	9.8%	3.7%
Fees	175.0	198.0	0.0	-11.6%	-
Total Revenue	1,200.0	1,446.0	1,157.2	-17.0%	3.7%
Oper. Costs	743.0	660.0	691.4	12.6%	7.5%
Provisions	323.0	228.0	277.0	41.7%	16.6%
Net Income	-87.0	332.0	71.0	-	-

Source: Published Financial Statements, consensus estimates

Note: Q4/FY2009 Net Income includes a one-off tax charge imposed to large companies

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Interest Income	3,940.0	3,580.0	3,903.1	10.1%	0.9%
Fees	686.0	772.0	0.0	-11.1%	-
Total Revenue	5,069.0	4,893.0	5,026.2	3.6%	0.9%
Oper. Costs	2,483.0	2,366.0	2,431.4	4.9%	2.1%
Provisions	1,057.0	520.0	1,012.0	103.3%	4.4%
Net Income	923.0	1,546.0	1,081.0	-40.3%	-14.6%

Source: Published Financial Statements, consensus estimates

Note: Q4/FY2009 Net Income includes a one-off tax charge imposed to large companies

Titan Cement

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Released Tue. Mar 18th amkt

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	313,8	394,9	0,0	-20,5%	-
EBITDA	72,1	90,8	0,0	-20,6%	-
Net Income	19,3	45,0	0,0	-57,1%	-

Source: Published Financial Statements, consensus estimates

Alpha Bank

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Interest Income	458.2	436.2	457.9	5.0%	0.1%
Fees	92.3	111.1	0.0	-16.9%	-
Total Revenue	578.7	523.2	586.3	10.6%	-1.3%
Oper. Costs	332.5	333.5	330.8	-0.3%	0.5%
Provisions	179.6	275.7	180.9	-34.9%	-0.7%
Net Income	5.2	-55.8	17.3	-	-69.9%

Source: Published Financial Statements, consensus estimates

EFG Eurobank

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Interest Income	607.9	608.0	609.7	-0.0%	-0.3%
Fees	112.2	96.0	0.0	16.9%	-
Total Revenue	786.8	882.0	774.8	-10.8%	1.5%
Oper. Costs	304.8	400.0	385.7	-23.8%	-21.0%
Provisions	324.5	473.0	315.7	-31.4%	2.8%
Net Income	24.5	5.0	3.7	390.0%	556.8%

Source: Published Financial Statements, consensus estimates

Note: Q4 2009 net income includes a one-off tax charge of €57mn

Motor Oil

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	984.4	1,039.4		-5.3%	
EBITDA	9.5	-56.3		-	
Net Income	-19.3	-55.7		65.4%	

Source: Published Financial Statements, consensus estimates

IFRS Company results

Hellenic Petroleum

Analyst: Anthony Christofidis AChristofidis@ate.gr +30 210 36 87 852

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	1,827.0	1,991.4	2,061.0	-8.3%	-11.4%
EBITDA	41.0	-286.3	95.0	-	-56.8%
EBITDA¹	31.0	141.7	70.0	-78.1%	-55.7%
Net Income	-26.0	-129.6	37.0	79.9%	-
Net Income¹	-37.0	34.6	12.0	-	-

Source: Published Financial Statements, ATE Sec estimates

1. Excl. inventory valuations & one-offs

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	1,360,0	1,578,5	0,0	-13,8%	-
EBITDA	330,0	380,1	0,0	-13,2%	-
Net Income	123,0	208,2	0,0	-40,9%	-

Source: Published Financial Statements, consensus estimates

Released Tue. Mar 16th amkt

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Interest Income	1,760.0	1,798.6	1,762.3	-2.1%	-0.1%
Fees	378.8	464.4	0.0	-18.4%	-
Total Revenue	2,380.1	2,345.7	2,390.3	1.5%	-0.4%
Oper. Costs	1,201.9	1,178.3	1,200.2	2.0%	0.1%
Provisions	676.3	541.8	677.6	24.8%	-0.2%
Net Income	349.8	512.1	362.0	-31.7%	-3.4%

Source: Published Financial Statements, consensus estimates

Released Thu. Mar 11th amkt

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Interest Income	2,340.9	2,385.0	2,342.7	-1.8%	-0.1%
Fees	418.2	543.0	0.0	-23.0%	-
Total Revenue	3,039.8	3,277.0	3,027.8	-7.2%	0.4%
Oper. Costs	1,470.8	1,566.0	1,551.7	-6.1%	-5.2%
Provisions	1,177.5	886.0	1,168.7	32.9%	0.8%
Net Income	304.5	652.0	283.7	-53.3%	7.3%

Source: Published Financial Statements, consensus estimates

Released Wed. Mar 3rd amkt

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	3,938.9	5,505.4		-28.5%	
EBITDA	212.1	191.0		11.0%	
Net Income	108.0	78.4		37.8%	

Source: Published Financial Statements, consensus estimates

IFRS Consolidated results

Released Thu. Feb 25th amkt

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	6,757.0	10,131.0	6,950.0	-33.3%	-2.8%
EBITDA	390.0	30.9	508.6	1162.1%	-23.3%
EBITDA¹	362.0	512.9	400.0	-29.4%	-9.5%
Net Income	175.0	23.6	225.0	641.5%	-22.2%
Net Income¹	150.0	215.9	200.0	-30.5%	-25.0%

Source: Published Financial Statements, ATE Sec estimates

1. Excl. inventory valuations & one-offs

Marfin Popular Bank

Analyst: Nikos Papadopoulos Nipapadopoulos@ate.gr +30 210 36 87 857

Released Thu. Feb 25th amkt

MARFIN POPULAR BANK

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08A	(%) A
Interest Income	179.9	188.0	-4.3%
Fees	63.4	65.2	-2.8%
Total Revenue	273	246.0	11.0%
Oper. Costs	181.6	186.1	-2.4%
Provisions	66.7	59.5	12.1%
Net Income	30	71.3	-57.9%

Source: Published Financial Results Announcement

FY 09 Published Results

(€mn)	FY 09A	FY 08A	(%) A
Interest Income	635.8	744.4	-14.6%
Fees	227.9	286.7	-20.5%
Total Revenue	1074.9	1085.3	-1.0%
Oper. Costs	624.5	591.2	5.6%
Provisions	250.6	129.4	93.7%
Net Income	173.9	394.6	-55.9%

Source: Published Financial Results Announcement

OTE

Analyst: Panos Alexopoulos PAlexopoulos@ate.gr +30 210 36 87 859

Released **Thur. Feb 25th** bmk

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Sales	1.525,2	1.640,8	1.527,8	-7,0%	-0,2%
EBITDA	500,7	537,8	513,3	-6,9%	-2,5%
Net Income	-30,5	100,1	7,1	-	-

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Sales	5.984,1	6.407,3	5.986,6	-6,6%	-0,0%
EBITDA	2.156,2	2.270,7	2.166,3	-5,0%	-0,5%
Net Income	404,0	601,8	442,7	-32,9%	-8,7%

Source: Published Financial Statements, consensus estimates

Coca-Cola Hellenic

Analyst: Panos Alexopoulos PAlexopoulos@ate.gr +30 210 36 87 859

Released **Thur. Feb 4th** bmk

Q4 Published Results

(€mn)	Q4 09A	Q4 08A	Q4 09E	(%) A	(A-E) %
Volume (m n unit cases)	452,3	492,1	468,0	-8,1%	-3,4%
Sales	1.393,1	1.591,5	1.459,6	-12,5%	-4,6%
EBITDA	154,5	161,6	213,2	-4,4%	-27,5%
Net Income	26,0	1,6	19,5	1525,0%	33,3%

Source: Published Financial Statements, consensus estimates

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Volume (m n unit cases)	2.069,3	2.115,5	2.086,0	-2,2%	-0,8%
Sales	6.543,6	6.980,7	6.604,4	-6,3%	-0,9%
EBITDA	1.021,2	1.039,4	1.016,0	-1,8%	0,5%
Net Income	436,9	424,0	430,1	3,0%	1,6%

Source: Published Financial Statements, consensus estimates

Piraeus Bank

Analyst: Panos Alexopoulos PAlexopoulos@ate.gr +30 210 36 87 859

Released **Wed. Feb 24th** amkt

FY Published Results

(€mn)	FY 09A	FY 08A	FY 09E	(%) A	(A-E) %
Interest Income	1.105,0	1.159,8	1.105,3	-4,7%	-0,0%
Fees	206,0	241,6	208,7	-14,8%	-1,3%
Total Revenue	1.663,0	1.651,7	1.643,5	0,7%	1,2%
Oper. Costs	893,0	896,6	888,0	-0,4%	0,6%
Provisions	491,0	388,2	467,1	26,5%	5,1%
Net Income	202,0	315,1	213,7	-35,9%	-5,5%

Source: Published Financial Statements, consensus estimates

Bank of Cyprus

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Released **Wed. Feb 24th** amkt

Bank of Cyprus

Q4 09 Published Results

(€mn)	Q4 09A	Q4 08A	(%) A
Net Interest Income	232	228	1.8%
Net Fees	71	61	16.9%
Total Revenue	337	366	-7.9%
Oper. Costs	179	171	4.7%
Provisions	92	60	53.1%
Net Income	48	117	-58.9%

Source: BOC Financial Results Presentation, Bloomberg consensus estimates

FY 09 Published Results

(€mn)	FY 09A	FY 08A	(%) A
Net Interest Income	848	792	7.0%
Net Fees	243	218	11.7%
Total Revenue	1287	1205	6.7%
Oper. Costs	674	552	22.2%
Provisions	248	92	170.6%
Net Income	313	502	-37.7%

Source: Published Financial Statements, Bloomberg consensus estimates

OTHER COMPANIES

DISCLOSURES

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COMPANY-SPECIFIC DISCLOSURES

Share Price

All financial data calculated, are based on the closing price of the previous day, unless otherwise stated.

Frequency of Disclosures

There is no predetermined period for revision updates. ATE Securities SA policy, however, outlines that any major developments in the companies mentioned, should be carefully screened, and it is the analyst's decision whether any such developments materially change their view or opinion stated herein, in order to proceed for an update.

Companies Mentioned in the Report

Company	BBG-RIC Code	Price	Date	View	Disclosures
OTE	HTO GA / OTEr.AT	€ 8.80	13.04.2010	NR	-
PPC	PPC GA / DEHr.AT	€ 13.17	13.04.2010	NR	-
Metka	METTK GA / MTKr.AT	€ 10.36	13.04.2010	O	-
GEK Terna	GEKTERNA GA / HRMr.AT	€ 5.50	13.04.2010	O	-
HDFS	HDF GA / HDFr.AT	€ 6.05	13.04.2010	NR	-
GEK Terna	GEKTERNA GA / HRMr.AT	€ 5.50	13.04.2010	O	-

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- 1 ATE Securities SA and / or any of its affiliates owns 5% or more of the total share capital of the Company
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- 3 ATE Securities SA acts as a market maker for the securities of the Company
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- 11 i ATE Securities SA has sent this report to the company prior to publication for factual verification
- ii ATE Securities SA has altered the contents of the report sent initially, on the following issues: **NO ALTERATION**

EQUITY RATING SYSTEM

As of Aug.1 2006, ATE Securities SA has adopted a new rating system. Under the old rating system, ratings and definitions were: Buy, when the estimated valuation fair value exceed current market price by 20% or more, Sell, when the current market price exceed the estimated valuation fair value by 20% or more and Hold, when the estimated valuation fair value falls between the two above range points.

ATE Securities SA - Universe

ATE Securities SA Universe has a universe focused mainly on large capitalisation stocks that represents approx. 76% of ATHEX Market Cap.

Guide to Investment Research Rating System

Under the new Investment Research Rating System, in effect as of Aug.1 2006, **Investment Outlook** refers to the overall view of the analyst covering the company and is not a recommendation. The overall assessment of the company includes a *three factor rating system*: **Investment Rating (O, N, U, NR, UR, R, RS, CS) - Risk Rating (1, 2, 3) - Income Rating (1, 2, 3, 4)**.

Quantitative factors are updated at least quarterly or when deemed necessary.

Investment Rating

The five different categories are indicative of expectations of stock return. Stock return includes price appreciation over the next 6-12 months. In specific:

VIEW	Prefix	Definition
Overweight	O	Stock Return > +9%
Neutral	N	Stock Return in the range [-9%, +9%]
Underweight	U	Stock Return < -9%
Not Rated	NR	The company is not covered by ATE Securities SA Research & Analysis Department
Under Review	UR	Rating not currently available
Restricted	R	ATE Securities SA policy and/or law prohibits investment recommendation
Rating Suspended	RS	There is no sufficient fundamental basis for determining an investment rating or target.
Coverage Suspended	CS	We have suspended coverage on this company

Risk Rating

Risk is measured by a 2-factor equally-weighted model, which takes into account (i) Stock Volatility and (ii) Liquidity

Risk Factor	Definition	Quantification ⁽¹⁾
Stock Volatility	The stocks' standard deviation annualized (log scale)	Bottom 25% percentile
		Medium 25% percentile
		Top 50% percentile
Liquidity	Net Shares traded as % of total shares over a 12-month period	Top 20% percentile
		Medium 40% percentile
		Bottom 40% percentile

(1) percentiles of ATE Securities SA Universe

Source: Athens Stock Exchange, Bloomberg, Effect Finance Database

We use a scale of 1 to 3 to describe Low, Medium, High risk respectively, also taking into account qualitative factors.

When a rating is applied on an IPO, the scale 3 - "High Risk" is applied for a 12-month period.

Income Rating

An Income Rating is produced, based on the forecasted dividend yield for a 12-month period. This is then compared with the YtM of the 10-yr Greek Government bond, as shown below:

Income Measure	Definition	Quantification
Equity Div. Yield	Relative performance w.r.t. the 10-yr Greek Government bond	More than 50bps
		Within the range [-50bps, +50bps]
		Less than 50bps
		No dividend
		<i>High Div. Yelder</i> <i>Medium Div. Yelder</i> <i>Low Div. Yelder</i> <i>No Cash div. Yelder</i>

We use a scale of 1 to 4 to describe Low, Medium, High and No Div. income rating respectively.

ATE Securities SA Ratings Distribution

Ratings Distribution	Total	Overweight	Neutral	Underweight	Not Rated	Under Review	Restricted	Rating Suspended	Coverage Suspended
Equity Universe	25	5 (20%)	3 (12%)	0 (0%)	14 (56%)	2 (8%)	1 (4%)	-	-
Inv est. Banking Services (per category)	0	-	-	-	-	-	-	-	-

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